Method K-Assets

212 tools

ID	Name	Description	Tags	Source
1	Talent Assessment Input & Chart	Assess talent on X / W axis - with X = Cultural Fit, and Y = Productivity, scoring both 1 to 10. Mapp all on one X/Y ch…	1. People	Pinnacle
2	Meeting Rating Tool	After every meeting, all to use the Meeting rating tool to rate: 1. Who needs to know what? 2. Summarised priorities?…	4. Perform	Pinnacle
3	Meeting Rules Example	Meeting rules should be denied for meetings - and the team should remind one another when they are not adhered to. Rule…	4. Perform	Pinnacle
5	People, Build vulnerability-based Trust exercises	Is there "vulnerability based trust" in the workplace? team members can openly admit when they need assistance, take re…	1. People	Patrick Lencioni
6	Know your Role	Where does your role fit in the Company? 1. Get Work 2. Do Work 3. Get Paid.	1. People	Pinnacle
8	Playbooks, what are they & example	A high-level bullet-pointed overview of the key steps or decision points crucial to the job. Playbooks aren’t hundre…	3. Playbooks	Nostics
9	F.A.S.T. 90-d Objectives, meaning of FAST	Ninety day Objectives that are: 1. F-Frequently Discussed 2. A-Ambitious 3. S-Specific 4. T-Transparent - where goa…	4. Perform	MIT Sloan
12	Flywheel Model	Create an overview of the Company strategy to help all understand where they fit in and contribute. Use the flywheel to…	2. Purpose	business-explained
13	Customers, our Promise	Simplify the Company Promise (or guarantee) to customers. How is this better than promises from competitors? All in the…	2. Purpose	Traction, Adapted
14	Strategy, Trends, Strengths, Things to say No to.	Understand the trends of the Industry, and the job function. What are our strengths, Can we list them? Do we talk to Cu…	2. Purpose	Pinnacle
15	Strategic Vision & Execution Plan	Combined concepts into a two-pager to be reviewed on Quarterly planning meetings. Aspects: 1. Purpose 2. Core Busines…	2. Purpose	Pinnacle

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16	KPI's during Stages of Growth	Growth isn’t just about bigger budgets - it’s about smarter KPIs. If you want to scale properly, your focus must evo…	4. Perform	David Manela
17	Prioritisation, Eisenhower Matrix	The **Eisenhower Matrix** is a task management tool that helps you organize and **prioritize tasks by urgency and impor…	2. Purpose, 5. Profits	Stephen Covey
18	F.A.S.T. Rock Planner	the "rock" Planner- helps to break down the Rocks into smaller steps.	4. Perform	Pinnacle
19	Core Values - how to map them	Articulating core values during a transformation project is more than a branding exercise; it is about defining the new…	1. People, 2. Purpose	Nostics
20	Delegation, How To.	Delegation is a skill that can be learned, most young leaders (hand some older ones...) snuggle to delegate, some feel …	1. People	David Kline
21	Change, how to manage the process.	Change Models: 1. Adkar 2. Kotters 8 steps 3. Lewin's 3 stages 4. McKinsey Influence model 5. Prosci Change Triang…	1. People, Change	Till Schmid
22	Culture, 4 types of workplace culture	1. The Intentional Culture (the Goal) 2. The Happy Accident Culture 3. The Command and Control culture 4. The Chaoti…	1. People	Nostics
23	Performance Management 9-box model (Performance vs Potentia…	One type of performance management assessments maps 3 levels of Performance to Potential. This model proposes the actio…	1. People, 4. Perform	Wowledge
24	Finance, Annual Budgeting Checklist	Checklist from Preparation to Final Review of the Budget.	3. Playbooks	Nicolas Boucher
25	OKRs - Objectives & Key Results : FAQ & Examples	OKR's and KPIs are not the same. OKR's are more suited to "Blue Ocean" thinking.	4. Perform	zokri.com
26	KPI's vs OKRs	Two charts to explain the difference between KPI's and OKRs. OKRs are for setting and tracking ambitious "blue ocean" g…	4. Perform	Partaker & Lock
28	Accountability Chart, Why & How To Create one	Organisations will have Issues without it, it is different to an Org chart, common pitfalls, building it, checking its …	2. Purpose	BusNostics
29	People, "The Draft" - the Fantasy Sports Team	In many organizations, talent assessment happens in silos. Managers often overvalue their own team members or lack a cl…	1. People	Pinnacle, Adapted

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30	Scorecards, How To	The mindset, the disciplines, the measures, steps, and signs of mastery.	4. Perform	Nostics
31	Vision Statements, about them	It involves alignment, eight points, be sticky.	2. Purpose	Pinnacle
32	Communications, 4 Levels of Listening	The four levels of listening, a framework developed by MIT senior lecturer Otto Scharmer, have a significant impact on …	1. People, Leadership	Traction
33	Skills, Business Development	Business Development skills: Step 1: shift your Mindset, Step 2: Build your Skills, Step 3: Grow your Relationships. De…	1. People	Mo Bunnell
35	Team, Psychological Safety infographics	Psychological safety contributes significantly to business improvement by fostering an environment where employees feel…	1. People	Daniel Lock
36	Psychological Safety & Business Improvement	the "Why" of improving Psychological Safety in the organisation.	1. People	Nostics
37	KPI's for the C-Suite	Find a primer, a starting position, to model KPIs for the C-suite. CEO, FCO, CIO, COO, CMO, CHRO.	1. People	Clare Kitching
38	Skills, the psychology of Persuasion	The psychology of persuasion is crucial for leaders and sales staff because it allows them to ethically influence belie…	1. People	Robert Cialdini
39	Teaming, the 5 dysfunctions	Patrick Lencioni’s Five Dysfunctions of a Team outlines the key challenges that prevent teams from reaching their full …	1. People	Patrick Lencioni
40	KPIs for Logistics	Eight typical KPIs for the Logistics Department	4. Perform	Unknown
41	KPIs, common to all businesses. Revenue, Profit, Cash Flow.	Revenue, Profit, Cash Flow. The numbers that drives every business.	4. Perform	Clare Kitching
42	Strategy, 5 Essential Models	Mastering Strategy. 1) Ansoff, Porter, Value disciplines, Growth Share, PESTEL.	2. Purpose	AJ Silber
43	KPI's, top 100 for the EXCO.	A "cheat sheet" with KPIs for Accounting, Cash, CEO, SaaS, Investors, Headcount, Capex, Balance Sheet, Tax and Inventor…	4. Perform	Nicolas Boucher
44	People, 15 reasons they quit	When good people quite the company, it impacts growth and performance. 72% of employees leave a job due to toxic work e…	1. People	Victoria Repa

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45	Job Interviews - cheat sheet	Job interviews - 6 important questions & other questions you have to remember to ask.	1. People	Andrew Lokenauth
46	Business Growth 19 Laws	The 19 laws of business growth.	5. Profits	Francis Wolff
47	Team Building Cheat Sheet	Build a high performance team by making them feel valued and safe. Models include Tuckman, Lencioni, 5 habits, Mistakes…	1. People	Various
48	Client Trust, building it.	Weak phrases vs. Trust Building phrases x 15.	5. Profits	Mo Bunnell
49	Change, Transformation Killers	Twelve transformation killers, study by MkKinsey, Gartner, Sloan.	0. Pathfinding, Change	McKinsey
50	Processes in Supply Chain	SCM processes = Planning, sourcing & Procurement, Manufacturing & Production, Logistics & Distribution, and Monitoring …	3. Playbooks	Unknown
51	Processes for a CFO	21 processes for a CFO.	3. Playbooks	BPI
52	Prioritisation, 6 models	Models: 1) Eisenhower, Pareto, RAG, 3-3-3-, Kanban, ABCDE you must do.	4. Perform	Ashley Couto
53	Culture, the High Fulfilment Model	For decades, corporate leadership has treated "Culture" as a lubricant for the machinery of productivity. However, as g…	1. People	Anthony Brown
54	Playbook, processes inputs for Medical Import & Dist Co	Input to Plays for a Playbook.	3. Playbooks	Nostics
55	Personal Dev., Handling Stress	Handling Cortisol the Military way by removing ambiguity & creating predictability.	1. People, PersDev	Yelyzaveta Storozhuk
60	Personal Positioning, Ikigai	Ikigai is a Japanese concept meaning "a reason for being" or "a reason to wake up in the morning," representing the int…	1. People, PersDev	Wikipedia
61	Operating Model, AI Powered future with O.M. implementation	Artificial Intelligence is no longer a future concept—it is already reshaping how decisions are made, how work is perfo…	0. Pathfinding, 6. Perpetuate	Nostics
62	Operating Models, Impact of Business Complexity on the OM	In the landmark book *Cynefin: Weaving Sense-Making into the Fabric of Our World*, Dave Snowden and his co-authors cele…	0. Pathfinding	Cynefin

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63	Customers, use Net Promoter Score for Growth	For any company on a mission to improve, the hardest question isn't "How are we doing?" but "Will our customers stay—an…	4. Perform	Nostics
64	Communications, Seven Rules.	1. fight the curse of knowledge 2. Find the core 3. Break the "Guessing machine" 4. Use Valcro 5. Do the Sinatra te…	1. People	Nostics
65	Describe your Authority by writing a book	A technique to reach your customers is to write a book. Find an approach on a YouTube channel KeyPersonofInfluence by D…	—	Daniel Priestly
66	AI Augmenting of Roles	In the traditional business improvement model, "A-Players" are often victims of their own success. Because they are com…	2. Purpose, AI	BusNostics
67	Strategy - Internal Business Health to Market Dominance	Guiding clients from position of siloed growth-trap, to a solution of "Ecosystem Thinking", through the Ecosystem roadm…	6. Perpetuate	Nostics
68	Digital & AI Maturity Assessment heatmap	Guidance for the translating the questions into a digital maturity heatmap, scoring guidelines, and next steps for impr…	0. Pathfinding, AI	BusNostics
69	IT : Managing Cloud-Computing budgets	Doubling of Costs, Hidden Drivers behind the Explosion, Why Traditional Cost Control Fails, The solution Playbook.	4. Perform, 5. Profits	Desmond Seeley
70	Business Success, 11 Laws	A funny cat showing the 11 laws. Funny but true.	6. Perpetuate	Francis Wolff
71	AI Adoption, 6 Frameworks for Successful Adoption	Frameworks from Microsoft, Deloitte, Gartner, MIT, PwC, Harvard.	0. Pathfinding, 4. Perform, AI	Till Schmid
72	Change, 17 Pitfalls	From Over-Optimism to Parenting.	4. Perform, Change	strategy.inc
73	Change, Transformation Readiness.	Who, What, Where, When, Why, and How.	4. Perform, Change	cxo.fm
74	Roles of CEO, President, and COO.	Understand the roles of senior leaders.	1. People	Ben Sands
75	Customers, from building Trust to a Brand.	Steve Jobs.	—	Steve Jobs

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76	Personal Dev., How not to take things Personally	The 4 Agreement Models, 6 Ways to keep you Peace.	1. People, PersDev	Justin Mecham
77	Data, Self-Service Analytics Infrastructure required	The aspects to be adapted for enabling "just one more metric".	4. Perform	Unknown
78	Employees do not Quit if 12 things are in place	From Paid Well, to getting Promoted.	1. People	Leonardo Freixas
79	Strategy, Tactics and Operations	What is it, Time Horizon, Key Focus, Decision Makers, Success Metrics, Common Mistakes, Best Practices.	2. Purpose	C-Serv
80	Leader, what is holding you back as a Leader?	Clarity, Mindset, Alignment and Personal Operating Habits	1. People	Ben Sands
81	Annual Planning, Three Scenarios	Base Case, Stretch Case, Bold Case.	4. Perform, 6. Perpetuate	Eric Partaker
82	Leadership, Kind Leadership	1. Human before Project; 2. Practice Inclusive Recognition; 3. Value Invisible Work; 4. Model Health Boundaries; 5. Pro…	6. Perpetuate, Leadership	Oliver Degnan
83	Personal Dev., Master what you can Control	Within your Control vs. Outside your Control.	PersDev	Justin Wright
84	Strategy, The Pyramid	1. Purpose: Mission, Values, Vision. 2. Strategy: Strategic Intent, Drivers, Enablers. 3. Execution: Targets and Ini…	2. Purpose	Eric Partaker
85	Strategy vs. a Plan	A Strategy is not a Plan.	2. Purpose	Eric Partaker
86	Change Company Culture, Start with One High-Impact Behavior	Most organizations try to change workplace behavior through education, communication campaigns, and training, but these…	Change	hbr.org
87	Corporate Lessons from Xbox	25 Yrs lessons in 60 sec.	0. Pathfinding	harvey-lee.com
88	Data Strategy Framework	Understand Business Problems, Define who does what, UVP, Build Solution, Distribution, Systems, Outcomes, Costs, People	4. Perform	Sebastian Hewing
89	AI, using it to write Posts. Eight better ways.	Stop asking AI to write a post. Instead, use it to structure, generate and refine Your ideas.	6. Perpetuate, AI	Charlie Hills

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90	Personal Dev., 20 lessons from Atomic Habits	From the book Atomic Habits.	1. People, PersDev	James Clear
91	Personal Branding, Seven Story-Telling Frameworks	Seven Frameworks	1. People	Fatima Khan
92	Leadership, Styles	..., and when to use each.	Leadership	Natan Mohart
93	Strategy, 7 Red Flags	... and how to avoid them.	2. Purpose	strategyroadmap.ca
94	Culture, Signs of Toxic Teams	Nine Signs... You could have a Toxic Team problem. Also see: 1. Why Toxic Leadership Behaviors Keep Showing Up—And Wh…	1. People, PersDev	Nostics
95	AI Strategy, the Nostics 2x2 Matrix to steer your AI strate…	Change your thinking - ask the right questions, do not ask "how can we use AI". Use the 2x2 matrix to map your Playbook…	0. Pathfinding, 3. Playbooks, AI	Nostics
96	AI Prompts - a Humaniser Helper	To humanise output, add this file to NotebookLM request.	AI	Nostics
97	AI Prompt to generate a Whiteboard picture	An AI Prompt to generate a picture.	AI	Nostics
98	AI, the Integrations you did not know you needed	Google Drive, Zapier, Google Calendar, Jira, Content Repurposing, Meeting Notes, Knowledge Base	AI, Systems	Jason Moccia
99	AI, Agentic AI Framework	Spanning AI &ML, Deep Learning, GenAI, AI Agent to Agentic AI.	AI, Systems	Luis Rodrigues
100	Finance, Key Ratios	Efficiency, Liquidity, Coverage, Profitability, Dividend, Leverage, Market Value Ratios.	—	Brian Feroldi
101	Sales, Ten KPIs	Measuring your Sales	4. Perform	Nostics
102	Personal Development, The Pyramid of Success	"Success is walking from failure to failure with no loss of enthusiasm." Winston Churchill	1. People	Igor Buinevici
103	Leadership, the Power of Active Listening	The Objective, Technique and Benefits	1. People, Leadership	Sidney Evans
104	Staff Hiring, Questions to present bad hires	12 questions, and the reasons for asking them.	1. People, 3. Playbooks	Lise Kuecker
105	Strategy, Blue Ocean	How to Define the market and dominate the space	2. Purpose	W. Chan Kim

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106	Supply Chain, Supplier Matrix	Categorise your suppliers into Bottlenecks, Strategy, Routine, and Leverage.	6. Perpetuate	Unknown
107	Lessons from Operating Model Implementations	The "EOS" method - from Gino Wickman has 18 lessons from a proper implementation of an Operating Model.	6. Perpetuate	Mark O'Donnell
108	Lean - the Concepts	Principles, Focus, Concepts.	2. Purpose	Nostics
109	Methods - Consulting, Issue Based Consulting	Issue Based Consulting (IBC) emerged as a strategic response to the increasing volatility, uncertainty, complexity, and…	0. Pathfinding	McKinsey
110	Operating Models for Traction - learning from 5 x mental mo…	We've studied various books and models on gaining traction from strategies. While all models acknowledge that strategy …	0. Pathfinding	Nostics
111	Growth- vs a Fixed Mindset	A primer on the difference between growth and fixed mindsets, why a growth mindset is essential for entrepreneurship, a…	PersDev	hbr.org
112	Root Cause Analysis - Three Steps	FOCUS framework, Apply it Successfully, Avoid common Mistakes.	PersDev	Govind Tiwari
113	7P Business Improvement Model - a Whiteboard	Showing the Three Groups, with the 7 P's. Ideal for 1st time introductions to 7P.	0. Pathfinding	BusNostics
114	Published work that Informed our Views	[The Founder's books](https://www.librarything.com/catalog/jean.roux)	0. Pathfinding, PersDev	Nostics
115	Book summary - "Execution: The Discipline of Getting Thing…	In their 2002 seminal work, "Execution: The Discipline of Getting Things Done," Larry Bossidy (former CEO of Honeywell)…	0. Pathfinding	Larry Bossidy
116	Personality Framework: MBTI - to Enhance Comms & Leadership…	1. Foundation of Personality Typology. 2. The Engine of Personalities 3. Strategic Management Application 4. Compar…	1. People, PersDev	Isabel Briggs Myers
117	Personality Assessments Traits in Orgs, the 5 factor model …	1. The 5 dimensions of Personality 2. Historic evolution of the model 3. Comparative analysis with MBTI. 4. Applicat…	1. People, PersDev	Robert McCrae
118	Mastering Strategy in a V.U.C.A. world.	An Infographic, Explaining VUCA - Volatility (V), Uncertainty (U), Complexity (C), and Ambiguity (A). Its origins and u…	0. Pathfinding	U.S. Army War College
119	Corporate Legal Agreement Types	Agreement Types	0. Pathfinding	Nostics

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120	Driving Accountability Morning, Afternoon & Friday Reviews.…	Drive accountability through team trust with "Called Shots"	4. Perform	David Kline
121	Content for gathering Industry Views about Nostics Digital …	1. Get trusted input before doing future investments into the go to Market - to adjust course. 2. Get early industry s…	0. Pathfinding	Nostics
122	Blame is Leaderhip Failure	Historically, safety performance gets blamed on “culture.” Maybe poor results come from culture—or maybe we’re stuck in…	Leadership	William Taylor
123	Building Startups - "SmartUp" Guiding Principles	"The Engineering discipline for Startups". Yonatan compares startups with building a building - and postulate that prin…	2. Purpose	Yonatan Stern
124	How to make Carousels	For LinkedIn. Using sources on Youtube, refine with Gemini, carousel with [Gamma.App](https://gamma.app).	Marketing	Rubin Hassid
125	Types of Architects - from Enterprise- to Software.	On 2x2 of Strategic vs Planning.	—	Gartner
126	Building a One-Pers on-Business 6 Steps.	1. Ask yourself... 2. Build for AI search & human trust 3. Create one high-margin product 4. Build marketing funnel …	Marketing	Chris Donelly
127	What is Traction? (From EOS)	The discipline of executing your vision and turning strategy into results.	Leadership	Mark O'Donnell
128	As Leader, how to give better feedback	Six frameworks. Prep / Boost / Grow / CEDAR / Feed / SBI.	Leadership, PersDev	—
129	Psychological Safety - 11 Leadership Habits	1. Model Curiosity, 2. Normalize Risk & Learning, 3. Admit Your Mistakes, 4. Protect People Publicly, 5. Make Space for…	1. People, Leadership	Allen Scott
130	Selling vs Business Development	The difference is - relationships...	2. Purpose, PersDev	Mo Bunnell
131	Toxic Workplace Personas	Manage these ...	—	Igor Buinevici
132	Culture is a Prism that breaks into 5 "colours"	"Your Culture Is Defined by the Worst Behaviors You Tolerate". Culture is a Prism that writes your Purpose, Rules, I…	1. People, 2. Purpose	Gartner
133	Data Contracts explained	"A shared promise about what data is sent, how it looks, and how reliable it will be."	Systems	Marcel Dybalski

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134	Transformation projects - de-clutter them!	"Clutter is the symptom. Weak operating design is the cause." 1. Discipline your Focus 2. Align Team Execution 3. St…	0. Pathfinding, Leadership	Rob Llewellyn
135	EBITDA Explained	Because it is important to run a business...	5. Profits	Nicolas Boucher
136	AI Use Cases for Finance	Invoicing, Recons, Journals, Categorisation, Data Cleansing, Forecasting.	5. Profits, AI	Nicolas Boucher
137	High performance Teams - the TRUST model.	Train, Reflect, Uplift, Support, Transform. Plus 10 habits of exceptional servant leaders.	—	leadin30.com
138	Selling. The story, make your words stick, test it, checks.	Some easy steps to the art of selling.	PersDev	Justin Mecham
139	The case for industrial companies improvement via "Operatin…	There is substantial research confirming that smaller industrial companies—often characterized by high operational comp…	0. Pathfinding	ResearchGate
140	Diversity - good business,	1. The Business Case: McKinsey & Company 2. The Implementation Framework: SABPP (SA Board for People Practices) 3. Th…	1. People	SA Board for People Practices
141	Diamond-E Framework to assure "to do" and "capable of" alig…	The Diamond-E Drill or Framework is a robust model used for strategic analysis and organisational alignment. The framew…	0. Pathfinding	Crossan, Killing, and Fry
142	Integrated Systems Design Framework (ISDF) - Structural & B…	The ISDF integrates Structure and Behaviour - aligning hierarchical clarity with operational logic to enable coherent, …	0. Pathfinding	Harry Teifel
143	Porters Five Forces Assessment	Michael Porter, a Harvard Business School professor, created the Five Forces framework in 1979 to analyze industry comp…	0. Pathfinding, 2. Purpose	Michael E. Porter
144	Digital Transformation, how to be successful.	Change management frameworks have been around for decades, guiding organizations through various transformations. One o…	Change	Jeff Winter
145	Questions Every SA SME Owner Asks	Over the last 30 years, I've had the opportunity to build, scale, break, lose, and successfully exit my own companies. …	4. Perform	Sean King
146	Business Model Innovation Patterns	This resource is a comprehensive library of strategic "building blocks" designed to help you rethink, refine, and reinv…	0. Pathfinding, 5. Profits	Empie Strydom

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147	Nudge - Work Product: Default Setting Blueprint	Phase: 4 (Choice Architecture Design) Focus: Designing the path of least resistance. This document details how we chan…	Change	Nostics
148	Nudge - Sludge Audit Report	Phase: 6 (Friction & Barrier Removal) Focus: Identifying "Sludge"—excessive requirements, confusing interfaces, or red…	Change	Nostics
149	Nudge - 3. The "You Spoke, We Listened" Memo	Phase: 5 (Feedback Integration) Focus: Turning employee feedback into social capital.	Change	Nostics
150	Nudge - Behavioral Baseline Audit Questions	Using a digital survey tool to conduct a Behavioral Baseline Audit is a classic "Choice Architecture" move. You aren't …	Change	Nostics
151	Data is the witness, you still need an investigator	When you collect data - and od not find what you need. "10,000 data points. Still no root cause"	QQ, Systems	Nostics
152	Opportunity doesn’t create movement. Belief systems do.	A 'quotable quote' about the importance of belief systems vs. other factors to grow a business / country / continent...	2. Purpose, QQ	Nostics
153	AI Governance Frameworks for Boards	Your board will approve AI initiatives this year. Are they asking the right governance questions?	AI	Desmond Seeley
154	7P Nostics Method Wheel	A summary wheel to discuss our Method with Executives. This is all they need to know about the Method and Tools !	0. Pathfinding	Nostics
155	Using AI for Prospecting & Selling	YouTube videos showing how to do it.	AI	Noam Nisand
156	The Karpman Drama Triangle	The Karpman Drama Triangle is a transactional analysis framework that was created by Stephen Karpman to help us underst…	PersDev	Stephen Karpman
157	The Berne "Parent-Adult-Child" model	# The Berne "Parent-Adult Child" - Foundations of Transactional Analysis and the Ego State Model. A model called 'T…	PersDev	Eric Berne
158	Sales call - the "confirm the meeting is on" day before	South African founders are walking into first sales meetings cold — and burning hours on conversations that were never …	Sales	The Open Letter
159	Credibility - 12 Phrases that elevate it instantly	You need credibility as a leader, as a consultant, and a sales person to clients.	PersDev	Marco Franzoni

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160	Manufacturing & Quality Performance Indicators	Key metrics widely used in manufacturing, quality, and operations to evaluate performance, productivity, and process ca…	4. Perform, Industry	SK Techno
161	Startup Metrics	Types of Startup Metrics	0. Pathfinding	Anna Vital
162	Marketing B2B, the 5 P's	Product, Price, Promotion,. Place, People	Marketing	Enzo Carasso
163	Selling vs Helping	Why Helping bets "Selling". the Taker vs. Matcher vs Strategic Giver.	PersDev, Sales	Adam Grant
164	AI - Agentic Manifesto of McKinsey	12 Themes Executives must master to win with AI	AI	McKinsey
165	Sales, 7 rules for Winning, Buffet & Munger	Seven Rules. Reputation, Invert, Say No, Deserve it, Integrity, Teach, Plant.	Sales	SalesDaily.co
166	Innovators Dilemma, why successful companies fall to disrup…	The Disruption Cycle, Disruptive vis Sustaining Innovation, Investments, Warning signs. **Key insights**: Good mana…	0. Pathfinding	Clayton Christenson
167	Silos, why breaking them down is not that easy	Organisations, breaking down Silos, not that easy	1. People, 2. Purpose	Unknown
168	Employees, how to retain top employees	9 proven tips	1. People	Nostics
169	Leadership Styles	S1 - Directing S2 - Delegating S3 - Supporting S4 - Coaching	Leadership	Amrinder Kamboj
170	Coaching, what is it really?	What people think it is, vs. what Coaching actually is	Leadership	Monica Federico
171	Persuasive People, 12 habits	From the book - The New Emotional Intelligence.	1. People, PersDev	Travis Bradberry
172	Digital Transformation - Failure Reasons	Digital transformation programs often fail due to deficiencies in strategy, delivery, or technology architecture.	0. Pathfinding	Corne Yzelle
173	AI Leadership, three levels	# Three Levels: 1. **Level 1 - Individual AI**. Employees experiment with AI tools, improving personal productivity…	AI	Rob Llewellyn
174	Balanced Scorecards - a Driver for Operational Excellence	The Balanced Scorecard is a comprehensive management framework that translates an organization's high-level vision and …	4. Perform	—
175	Intelligences, Seven Types	Seven Types are : IQ, EQ, SQ, CQ, AQ, TQ and FQ.	PersDev	Natan Mohart

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176	Architectural Intermediaries: Proxies, Load Balancers & API…	In modern system architecture, the terms "Reverse Proxy," "Load Balancer," and "API Gateway" are often used interchange…	Systems	LearnthatStack
177	Strategic Thinking, the Seven (7) Levels & time Span capaci…	Elliott Jaques spent 30+ years studying how humans work and think across time horizons. His discovery: People operate …	2. Purpose	Mark O'Donnell
178	Data Maturity, 5 levels	1-Initial 2-Developing 3-Defined 4-Managed 5-Optimized	Systems	Marcel Dybalski
179	AI adoption, the Human Costs. Human centred AI rollout chec…	All AI rollouts fail when you forget the humans.	AI, Change	Carolyn Healy
180	AI, how to build Enterprise AI systems	How to build it.	AI, Systems	Adam Hofmann
181	AI Chatbots - do not say "Summarise" - be specific...	Nine smarter prompts	AI	Unknown
182	Stock management - "Available to Promise" - what does it si…	9 x ATP signals strong financial managers read differently.	Industry	Joanna Miler
183	Kaizen - does not work without Respect for People	Real improvement happens only when we hold both pillars at the same time. Not one. Not sometimes. Both. That's how we…	4. Perform, Industry	Peter Weiss
184	Data Analytics in Mines. Comparison of 4 Analytics Types	1. Descriptive 2. Diagnostics 3. Predictive 4. Prescriptive	Industry, Systems	Sudam Behera
185	IBP - S&OP Process	The Steps of Integrated Business Planning (IBP) to align, balance and measure performance of.	Industry	—
186	Market Sizing Frameworks	7 Market Sizing Frameworks every Consultant should know.	2. Purpose, Marketing	Dale Gibbons
187	Marketing, the Seven P's	Product, Price, Place, Promotion, People, Process, Physical Evidence	Marketing	Booms & Bitner
188	Marketing Strategies x 10 they do not teach you in School	One Offer Rule, to the Vanity Trap	Marketing	Unknown
189	Projects Success, Methodology does not give success...	Many other aspects does	4. Perform	Unknown

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190	Marketing Funnel for B2B	From 1) Awareness, 2) Consideration, 3) Intent, 4) Conversion, to 5) Loyalty	Marketing	Enzo Carasso
191	Marketing, 55 ways to write about one idea	Headlines make it work...	—	Unknown
192	Data Governance, setup a Lean approach	for when you do not have time or people...	Systems	Marcel Dybalski
193	Marketing - Posts you can Make, on stuff you know today	1. How I did X 2. the Common Mistake 3. Quick Tutorial 4. Unpopular Opinion 5. Tools Stack 6. Lessons Learnt 7. N…	Marketing	Charlie Hills
194	win Social Media content posting for Marketing	Social media content wins in 2026 when brands lead, creators spread, employees prove credibility.	Marketing	Madhav Mistry
195	Architecture - Monolith vs. Microservices	When it comes to software architecture, there are generally 2 main types, monoliths, and microservices. In this video, …	Systems	Alex Hyett
196	Systems Architecture - Hexagonal Architectures	**Hexagonal architecture**, also known as the **ports and adapters pattern**, which is a software design approach aimed…	Systems	Alex Hyett
197	Technical Architecture - Consolidate using PostgreSQL	Modern software development has become an overengineered "subscription management simulator" where developers unnecessa…	Systems	The Coding Gopher
198	Modern Infrastructure, GitOps - 10 concepts	Modern software development relies on DevOps principles to ensure applications are scalable, reliable, and secure. The …	Systems	PawelCode Stuff
199	Modern Technology Architecture & Prop. Rental Mgt system Ex…	Modern tech application architecture relies on cloud-native infrastructure, microservices, and reactive user interfaces…	Systems	Nostics
200	Architecting the AI Native Circular Organisation	We are currently witnessing the terminal collapse of the 20th-century hierarchical model. For over a hundred years, org…	0. Pathfinding, AI	Hampton Founders
201	Vibe Coders think they have a full-stack...	You think you are done...	Systems	Reddit
202	AI - Is your Org. ready for AI Agents? 15 Signs.	Are you really ready?	AI	Anu Karuparti

ID	Name	Description	Tags	Source
204	AI Dev Tools: OpenCode & ZED	Classification: * High-performance Code Editor / IDE vs. * Autonomous AI Coding Agent	AI, Systems	Nostics
205	Dev Tools - how to build modern UI designs	The era of “vibe coding” has fully arrived. Terminal-native open-source AI agents like OpenCode have shifted the develo…	AI, Systems	Nostics
206	DevOps - 10 concepts you should know.	10 DevOps Concepts Every Programmer Should Know: In the video, where each topic is discussed: 00:00 Containers & …	Systems	PawelCode Stuff
208	The OODA Loop	As an introduction to John Boyd’s **OODA Loop (Observe, Orient, Decide, Act)** is a powerful move—especially in today's…	0. Pathfinding	John Boyd
209	PDAC (Plan-Do-Check-Act) vs OODA	The PDAC, or PDCA (Plan-Do-Check-Act) as it is correctly known in the business context, is a continuous improvement met…	4. Perform	Nostics
210	The Goal & the Theory of Constraints - Introduction.	The provided text explores the Theory of Constraints, a management philosophy introduced by Eliyahu Goldratt that focus…	0. Pathfinding	Eliyahu Goldratt
211	Frameworks for Legacy Replacement. Speeding it up with Vibe…	what puristic frameworks exists to understand the complexity, pitfalls, and proposed approach to take to do a legacy re…	Systems	Jéan Roux
212	TOGAF vs COBIT Frameworks	COBIT and TOGAF are not competing frameworks, but rather complementary partners. Think of it this way: TOGAF draws the …	Systems	Georges Yaacoub
213	TOGAF ADM Guide	What is TOGAF ADM? The TOGAF ADM is the result of continuous contributions from a large number of architecture pract…	Systems	TOGAF
214	Infrastructure as Code : Proxmox, Terraform & Ansible	There has never been a better time to automate your home lab with tools like Ansible, Terraform, and CI/CD pipelines. W…	Systems	VirtualizationHowto
215	Goose - the open souce AI agent, Agentic AI Foundation in L…	Goose is a versatile, open-source AI agent developed by Block and donated to the Agentic AI Foundation under the Linux …	Systems	aaif-goose
216	High-quality DESIGN.md examples for AI agents	Browse 2,000+ AI-readable design systems from leading product websites. Open any style for colors, typography, spacing,…	Systems	Nostics

ID	Name	Description	Tags	Source
217	How to secure a Linux server	github repo.	Systems	github
218	Cognitive behavioural therapy (CBT)	Cognitive behavioural therapy (CBT) is a highly structured, evidence-based form of psychotherapy that focuses on the re…	1. People	Aaron T. Beck
219	Dialectical Behavior Therapy	Dialectical Behavior Therapy (DBT) was originally developed by Dr. Marsha Linehan to treat individuals who were highly …	1. People	Marsha Linehan
220	Emotion Sensation Wheel	Are you able to express your emotions?	1. People	Lindsay Braman
221	Feelings & Therapy in the Bible	Pinpoint your feelings of Fear / Anger / Strong / Happy / Calm / Sad, and there sub-groupings, - and map that to a bib…	—	Kathryn Kruithoff
222	Attachment Styles & Their Role in Relationships	According to psychiatrist and psychoanalyst John Bowlby, one’s bond with their primary caregivers during childhood has …	—	John Bowlby
223	Open Knowledge Format (OKF) - for humans and agents	OKF is an open, human- and agent-friendly format for representing knowledge — the metadata, context, and curated insigh…	Systems	Google
224	Big 5 Culture - a Practical field guide	# Facing the Storm At Big 5 Culture, we believe storms are not to be feared — they are to be faced. Every team, fami…	1. People, 2. Purpose	Sandy Stoltz